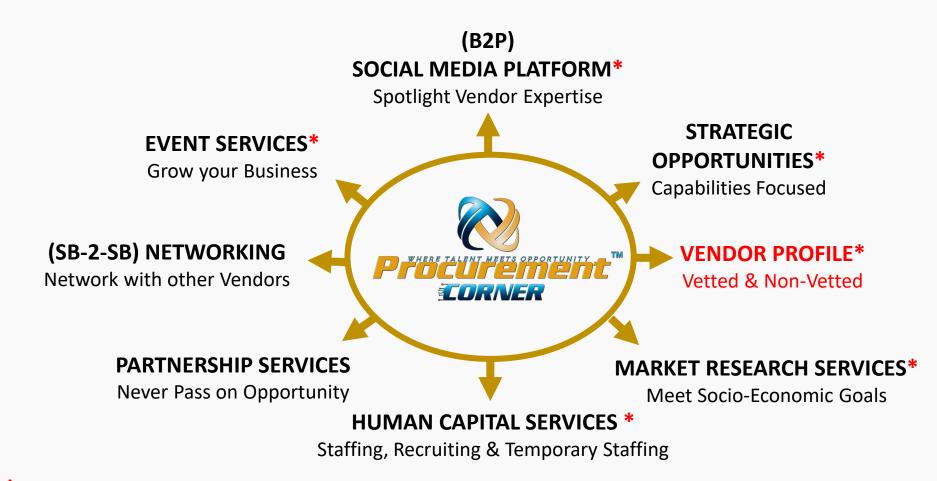


# **Vendor Profile**

### **Procurement Corner Services**

An Online Tool that Provides "Interactive Business Networking" Services



Procurement Department Services















Information Technology

Professional Services Health Care

Real Estate

Supplies

Construction

Facilities Maintenance

# What is an Online Vendor Profile?



### In a "NUTSHELL" Strategic Sourcing on Steroids

A "Vendor Profile" is a comprehensive a look at a vendors complete business portfolio

### Profiles are delivered by two formats Vetted & Non-Vetted

Self Performed Capabilities Certifications Licenses NAICS Codes Contract Holder STAR Ratings & Comments Revenue & Credit Line Insight and much more...



# What are Digital Badges?

TECHNICIAN

MOVER & SHAKER



### **Strategic Sourcing**

### TECHNICIAN

Vendor has less than 5 contracts awarded or generated less than \$1M in annual revenue over the past 3 years

### MOVER & SHAKER (\$1M - \$7M)

Vendor has received multiple contracts awards and generated between \$1M - \$7M in annual revenue over the past 3 years



### **BUSINESS LEADERS (greater than \$7M)**

Vendor has received multiple contracts awards and generated more than \$7M in annual revenue over the past3 years



### **NO BACKGROUND CHECK** The vendor profile is not vetted



## What are Digital Badges?

Local, State, County and Federal Digital Badges are assigned to vendors to assist with identifying Socio-Economic Classification and to assist with Marketing Research





# What is a "STAR" Rating?

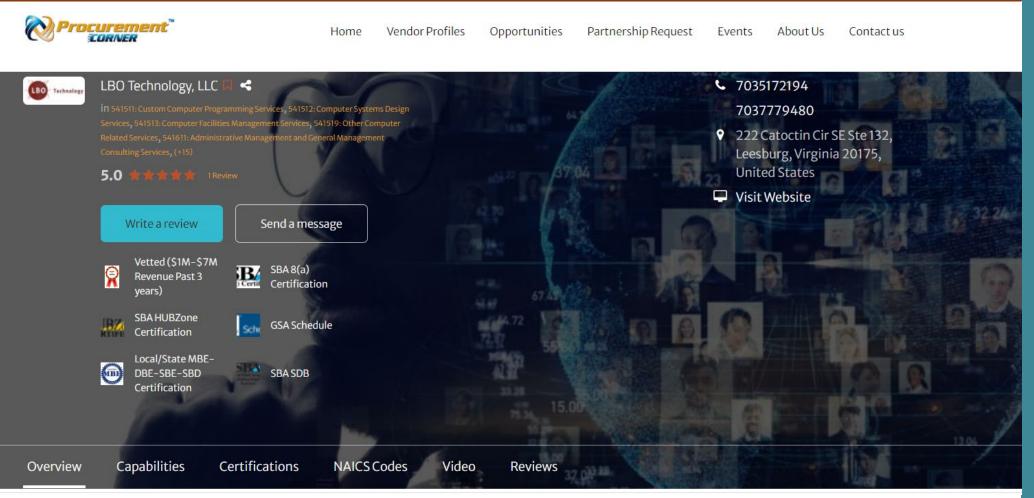


Star Ratings given to fully vetted vendors. Feedback received from Contracting Officers, Program Office, Buyers and Contract Holders











NAICS Codes

### **Overview**

Overview

Capabilities Certifications Video

Reviews

#### About

LBO Technology, SBA-certified HUBZone & 8(a), Small Socially & Economically Disadvantaged Business Enterprise (SEDBE), SWaM, Minority Business Enterprise (MBE), & Disadvantaged Business Enterprise (DBE). We support nine federal government agencies.

LBO Technology is an SBA-certified HUBZone and 8(a), Small Socially and Economically Disadvantaged Business Enterprise (SEDBE), Small Women-owned, and Minority-owned Business (SWaM), Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), with headquarters in Leesburg, Virginia, and a secondary office located in Charleston, South Carolina.

Providing solutions for our clients that span the globe. LBO Technology is an advancing provider of professional and information technology (IT) services to government agencies and commercial partners. LBO supports nine federal government agencies. We currently support 16 contracts: 15 prime contracts and 1 subcontract.

#### Dunn and Bradstreet

015190293

### Cage

7IYG4

UEL

NBHLZDBCRVJ1

#### **Contact Name**

Lynwood Owens, Jr.





support for the DoD's Emergency Communications Centers and Command and Control requirements. LBO Technology as a prime provides 24/7 support for the PFPA's Emergency Communications Centers, and Command and Control requirements. It seamlessly supports legacy phone switches, current IP-based switches, and the new ESInet networked environments. The PFPA's Joint Interoperability TEST Command (JITC), part of the Defense Information Systems





#### **Federal Certifications**

- SBA 8(a) Entrance Date 11/8/2018, Exit Date 11/8/2028.
- GSA STARS III
- VETS II GWAC
- Alliant 2
- SeaPort NxG
- GSA MAS Schedule Contract Number #47QT-CA21D000G

#### **State Certifications**

- State of Virginia
- Small, Women-owned, and Minority-owned Business (SWaM) Certification Number - 7214917/16/2018 through 9/26/2023

#### **State Contract Vehicles**



#### NAICS Codes

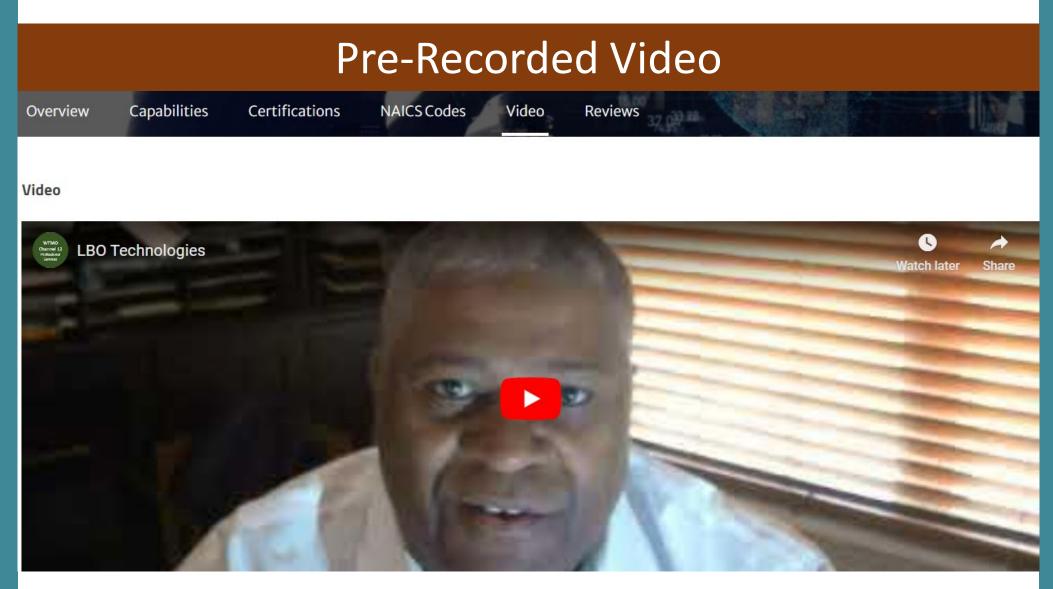
PRIMARY NAICS CODE: 541611 - Administrative Management and General Management Consulting Services

#### ALL NAICS CODES:

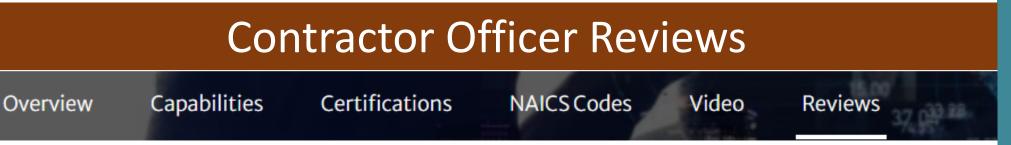
334111 - Electronic Computer Manufacturing

- 334112 Computer Storage Device Manufacturing
- 334118 Computer Terminal and Other Computer Peripheral Equipment Manufacturing
- 334210 Telephone Apparatus Manufacturing
- 334220 Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 511210 Software Publishers
- 518210 Data Processing, Hosting, and Related Services
- 541219 Other Accounting Services
- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services











Write a review

### Diane Robinson

February 28, 2023 ★★★★★

### **Superior Service Provider**

FEDERAL CONTRACTING OFFICER \*\*Dependable and Superior Customer Service Provider\*\*\* This company provides prime contractor services that have made my life as a Contracting Officer much easier. I never have to worry about anything when it comes to this company. They have never missed a deadline. They are extremely dependable and innovative. Thank you LBO for a job well done!!!

Did you find this review helpful?

- 1 N
- 1 0



### When can I view Vendor Profile?



### SEARCH Keyword(s)/Location



Note: Great market research tool for procurement departments!



### **Still Have Questions**



Info@ProcurementCorner.com



ProcurementCorner.com/contactus



(301) 464-4433



(240) 462-8890

