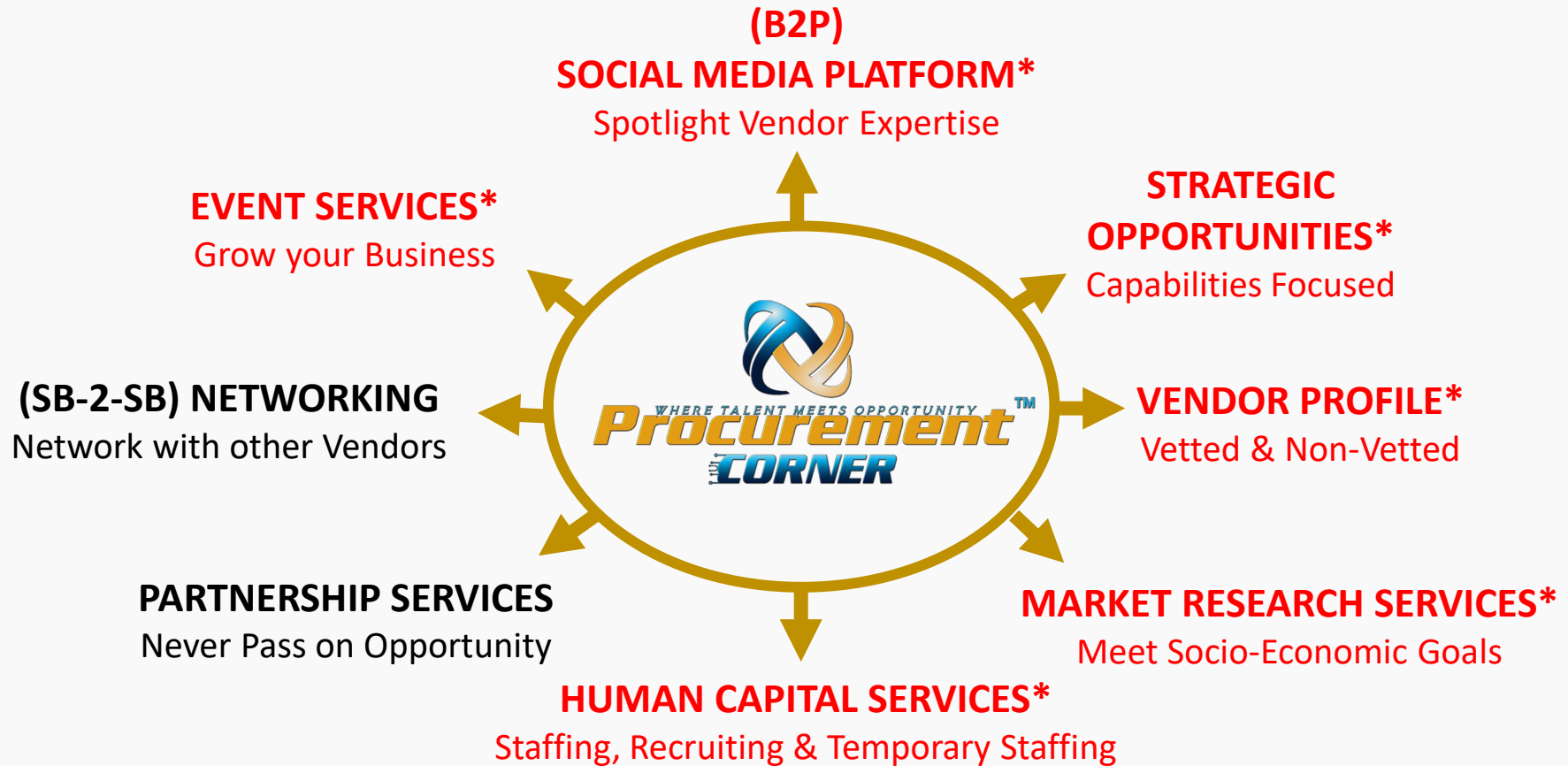




# Procurement Department Services

# Procurement Corner Services

An Online Tool that Provides “Interactive Business Networking” Services



\* Procurement Department Services



Information  
Technology



Professional  
Services



Health Care



Real Estate



Supplies



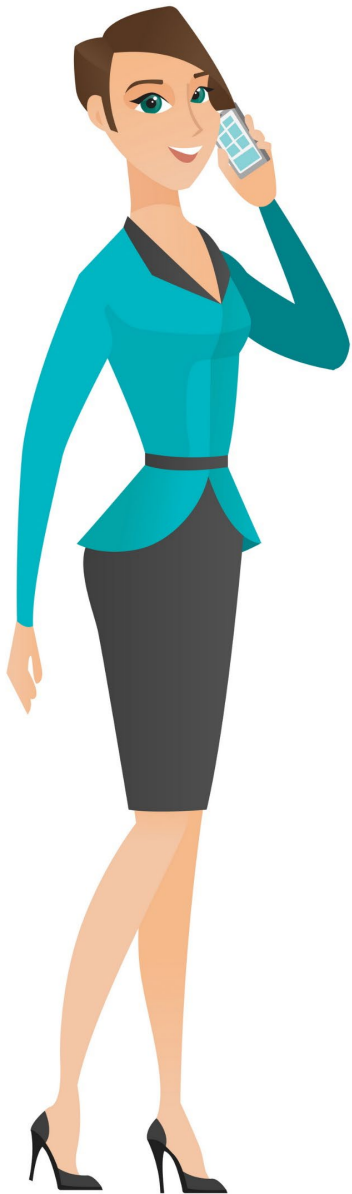
Construction



Facilities  
Maintenance

# Strategic Opportunities

## Procurement Department

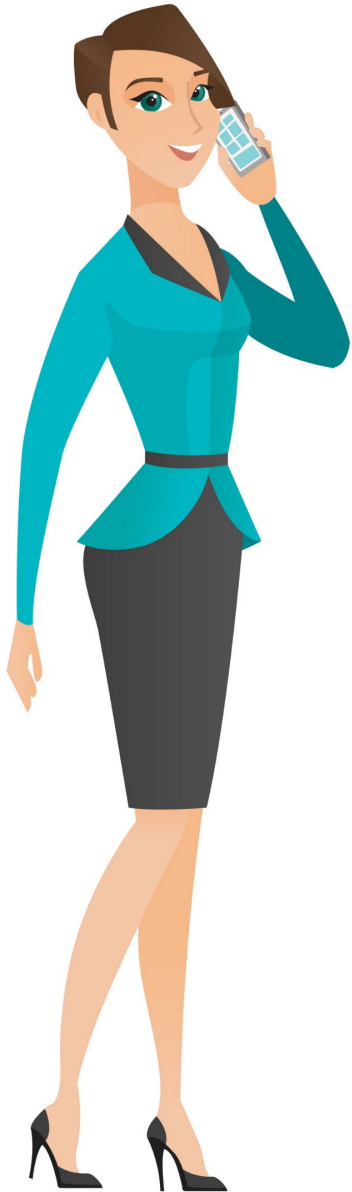


We receive opportunities direct from government, private/public & non-profits procurement departments and distribute to our network

- ✓ Buyers
- ✓ Contract Specialists
- ✓ Market Researchers
- ✓ Program Offices
- ✓ Purchasing Departments

# Strategic Opportunities Process

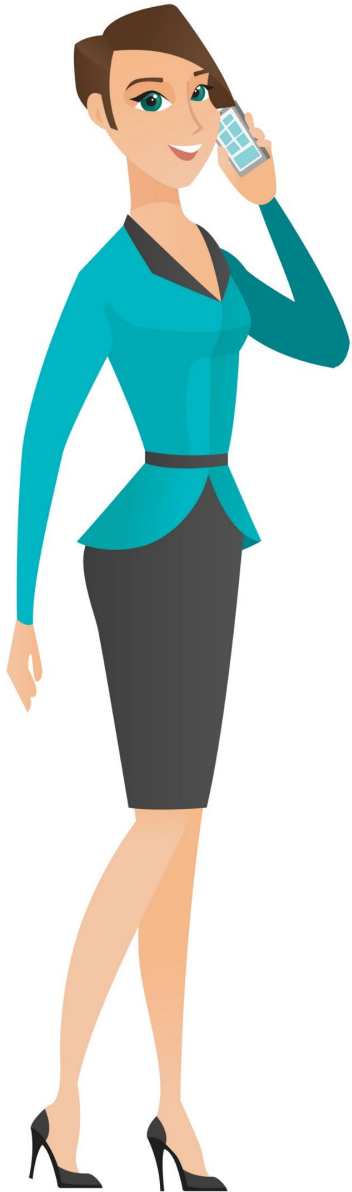
## Procurement Department Identity



Yes, we keep your identity  
(agency/company) private. Identity is  
released by opportunity when requestor is  
ready

# Strategic Opportunities Process

## Requirements Publication & Distribution



Yes.

We can publish and distribute opportunities to our business network for requirements across the USA and in its territories and internationally





SD VOSB D&A Technologies Cyber Security & Engineering professionals



Strategy Gen HUBZone, GSA



Y-Tech - Professional IT Services (Information Assurance, Cybersecurity, Program



ChemResearch

# What is the B2P Social Media Platform Benefit?

## Vendors Showcase Expertise in (1-3 minute) Pre-Recorded VIDEO

- Vendors showcase capabilities based on area of expertise
- Current/Past Performance (primary, sub, pass-through, etc.)
- Local, State & Federal Certifications
- National & international certifications
- State & Federal licenses
- Industry Recognition
- State-of-the-Art Technology and Products

## Benefits

- Procurement departments find qualified businesses & meet socio-economic goals
- Vendors direct market to decision makers

# Vendor Profile



## **In a “NUTSHELL” Strategic Sourcing on Steroids**

**A “Vendor Profile” is a comprehensive a  
look at a vendors complete business portfolio**

**Profiles are delivered by two formats  
Vetted & Non-Vetted**

Self Performed Capabilities

Certifications

Licenses

NAICS Codes

Contract Holder STAR Ratings & Comments

Revenue & Credit Line Insight

and much more...

# Vendor Profile

## Strategic Sourcing Digital Badges



### **TECHNICIAN**

Vendor has less than 5 contracts awarded or generated less than \$2M in annual revenue over the past year



### **MOVER & SHAKER (\$2M - \$15M)**

Vendor has received multiple contracts awards and generated between \$2M - \$15M in annual revenue over the past year



### **BUSINESS LEADERS (greater than \$15M)**

Vendor has received multiple contracts awards and generated more than \$15M in annual revenue over the past year



### **NO BACKGROUND CHECK**

The vendor profile is not vetted



## Vendor Profile

# Certification Digital Badges



Local, State, County and Federal Digital Badges are assigned to vendors to assist with identifying Socio-Economic Classification and to assist with Marketing Research



# Vendor Profile

## “STAR” Ratings



Star Ratings given to fully vetted vendors.  
Feedback received from Contracting Officers,  
Program Office, Buyers and Contract Holders

**SUPERIOR**  
**EXCELLENT**  
**MODERATE**  
**FAIR**  
**POOR**




# Market Research Services




## ☐ Contact Procurement Corner Representative

 [Info@ProcurementCorner.com](mailto:Info@ProcurementCorner.com)

 [ProcurementCorner.com/contactus](http://ProcurementCorner.com/contactus)

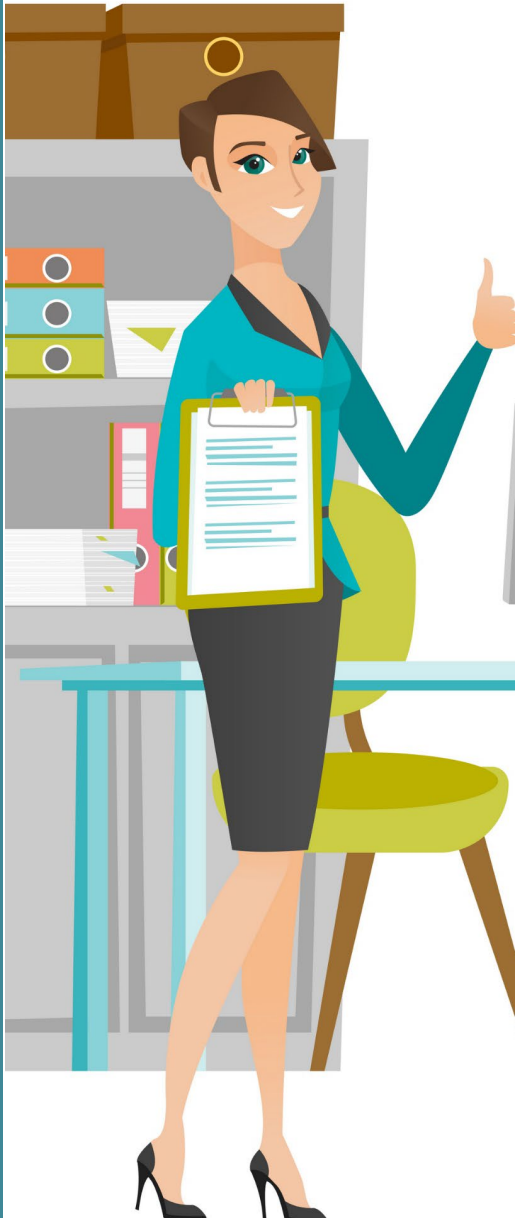
 (301) 464-4433

 (240) 462-8890

## ☐ Provide Details of Opportunity to Procurement Corner representative

# Market Research Services

## Outreach Events



**The Procurement Corner provides “Live Streaming” Market Research Services Procurement Departments**

- Outreach Events
- Market Research Presentations
- Matchmaking

# Event Services



## Procurement Departments

- Reach beyond your existing network to expand your exist network
- Communicate with targeted population in minutes
- Reach qualified businesses and increase vendor participation in your events

## Vendors

- Targeted events to grow your business
- Network with other businesses
- Meet decision makers and pitch your business

## Methods of Communication

- Social Media
- Email Services
- Procurement Corner

# Market Research Services

## Streaming Formats

### Streaming Format

- Private (password protected and monitored)
- Live streamed on the web while simultaneously broadcasting on social media. Chat, polling and surveys are available
- Copy of programming available on demand by request





# Human Capital

## U.S., Territories, and International

Staffing and Consulting network that provides recruiting and staffing services both domestic and international. We serve commercial, federal, state, city, and county agencies.



### Recruiting

(Cleared & Non-Cleared)



### Staffing

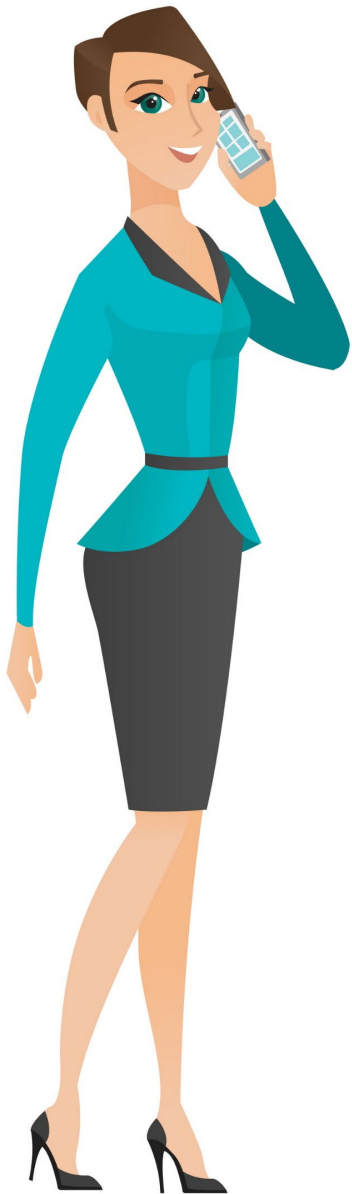
(Cleared)



### Staffing

(non-cleared)

# Is there a Cost to Use Procurement Corner?



Yes.

There is a nominal cost for procurement departments to use Procurement Corner services

We utilize a licensed based rate structure that includes volume discounts



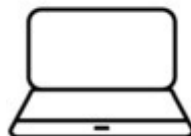
**(301) 464-4433**



## Still Have Questions



**Info@ProcurementCorner.com**



**ProcurementCorner.com/contactus**



**(301) 464-4433**



**(240) 462-8890**